

Getting Down to Business
Working with the IT Industry to
Achieve the DoN Enterprise IT Portfolio

navyitsymposium.com



SYMPOSIUM PROGRAM

Ernest N. Morial Convention Center New Orleans, LA August 8–11,2005

SUPPORTED BY









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August 5, 2005

Dear Symposium Participant,

Welcome to NDIA's first annual Department of the Navy Enterprise IT Industry Symposium! I am grateful to you for taking time from your busy schedule to come to New Orleans to learn more about enterprise IT efforts in industry and in the Department of the Navy. This year's symposium theme, "Getting Down to Business—Working with the IT Industry to Achieve the DoN Enterprise IT Portfolio" is well supported by the outstanding lineup of IT industry executives and DoN IT leaders populating the agenda for the next three days. I strongly encourage you to take full advantage of the presence of the Symposium speakers, panelists and presenters by engaging them in dialog during the frequent Q&A periods. I also encourage you to visit the exhibit hall to see and learn about the IT products, services and innovations presently available in the IT marketplace.

The key objective of the Symposium is for the DoN to gain visibility into what industry has learned about making the "enterprise" real, and to use that insight to help shape the DoN "way ahead" to achieve an enterprise IT portfolio.

The agenda includes three mornings of plenary session speakers, three afternoons of breakout sessions and an exhibit floor with approximately 100 industry booths. Opportunities for meaningful dialog with speakers and panelists will abound, as will opportunities for networking with both industry and Navy IT leaders.

I am confident you will find this a worthwhile investment of your time. Thank you for attending.

Sincerely,

Lawrence P. Farrell, Jr.

8 Janel

Lieutenant General, USAF (Ret)

President and CEO

Welcome Letter

Working with the IT Industry to Achieve the DoN Enterprise IT Portfolio

Schedule current as of July 20, 2005 Changes will be posted at Registration and online.

(All events held at Ernest N. Morial Convention Center unless otherwise noted.)

Monday, August 8, 2005

Exhibits/Registration Open: 5:00am – 7:00pm Welcome Reception (Exhibit Hall): 5:00am – 7:00pm

Tuesday, August 9, 2005

Registration: 7:00am - 7:00pm General Session: 8:00am - 11:30am Exhibits Open: 9:00am - 7:00pm

Lunch: 11:30am - 1:30pm

Tech Track Sessions: 1:30pm –5:20pm Reception in Exhibit Hall: 5:30pm – 7:00pm

Wednesday, August 10, 2005

Registration: 7:00am – 5:00pm General Session: 8:00am – 11:30am Exhibits Open: 9:00am – 5:00pm

Lunch: 11:30am - 1:30pm

Tech Track Sessions: 1:30pm - 5:20pm

Reception: 6:00pm— 8:00pm (Hilton New Orleans Riverside)

Thursday, August 11, 2005

Registration: 7:30am — 12:00pm Exhibits Open: 7:00am — 12 noon General Session: 8:00am — 11:45am

Lunch: 12:00pm - 1:30pm

Tech Track Sessions: 1:30pm - 5:20pm

Public Exhibit Hours*

Tuesday, August 9, 2005 9:00 am - 5:00 pm Wednesday, August 10, 2005 9:00 am - 5:00 pm Thursday, August 11, 2005 7:00 am - 12 noon

* Public hours open to related IT industry, government and military personnel. You must show government issued photo ID. No one under 18 allowed in exhibit hall.

General Information

Conference Badges

Each registrant will be issued an identification badge at the registration desk. Please be prepared to show government-issued I.D. when registering. Badges must be worn at all conference functions.

Attendance Roster

An attendance roster will be available upon registration. An updated roster will not be printed after the conference.

Event Tickets

Event tickets will be issued at registration for guests of attendees to attend a lunch (\$25) or a reception (\$40).

Reception Locations

Monday and Tuesday receptions will be located in Hall B of the Convention Center (Exhibit Hall) and the Wednesday night reception will be at the Hilton Riverside Hotel in Kabby's on the Second Floor.

Matchmaking

There are matching opportunities available in the back of the Exhibit Hall (Booth 532) for Venture Capitalist, Business to Business and Louisiana Business matchmaking. If you are interested in setting up a matchmaking session, please visit booth 532 for more information.

Proceedings

One to two weeks after the conference all author approved presentations will be posted on navyitsymposium.com.

Conference Numbers

Registration Desk: 504-670-4400 Matchmaking Office: 504-670-4401

Conference Inquiries

Conference - Ms. Christy O'Hara Exhibits - Ms. Tina Mercardo

Executive Bios

Mr. Steven M. Ehrler



Mr. Steven M. Ehrler is the Navy Program Executive Officer for Information Technology (PEO(IT)) in Washington, DC. PEO(IT)'s mission is to acquire information technology systems and services that are broadly used in support of the Navy and

Marine Corps warfighters and supporting elements.

Mr. Ehrler has held a variety of positions in the military, civilian sector and government civil service. From 1976 to 1983, Mr. Ehrler was a Naval nuclear submarine officer. He completed a tour on USS DACE (SSN 607), held the positions of electrical officer, communications officer and weapons department head, and qualified in submarines and as a Naval nuclear engineer. Mr. Ehrler left the Naval service following a shore duty tour in the TRIDENT Submarine Program Office in Washington, DC. From 1983 to 1984, Mr. Ehrler was the project engineer for a commercial nuclear power plant simulator project with the Singer Company Link Division in Silver Spring, MD.

In 1984, Mr. Ehrler transitioned to government civil service as an electronics engineer. From 1984 to 1985, Mr. Ehrler was project engineer for three air-deployed acoustic sensor system research and development projects in the Naval Air Systems Command Anti-Submarine Warfare Acoustic System Program Office. In 1985, Mr. Ehrler transferred to Naval Sea Systems Command where he was responsible for life cycle support and modernization of fast attack submarine torpedo fire control systems. Starting in 1987, Mr. Ehrler held positions of increasing responsibility for research, development and production of surface ship cryptologic systems within the Space and Naval Warfare Systems Command. In 1993, Mr. Ehrler was competitively selected from all Navy

Department applicants for a one year Management of Technology Program at the Massachusetts Institute of Technology (MIT).

Mr. Ehrler took the position of Special Assistant for Advanced Space Systems for Navy PEO for Space, Communications and Sensors (PEO-SCS) in 1994. In this position, Mr. Ehrler represented the PEO in a number of Department of Defense and Navy—level forums responsible for developing guidance for the acquisition of space systems. Mr. Ehrler led the acquisition for the Global Broadcast System modification to the UHF Follow-On satellite communications system space segment. From 1995 to 1998, Mr. Ehrler represented the Navy's acquisition community in the DoD Office of the Space Architect, where he supported architecture development activities in the areas of commercial and military satellite communications, launch, and radio frequency spectrum management. In 1998, Mr. Ehrler was selected to the Senior Executive Service in the capacity of Chief Engineer and Assistant Deputy PEO-SCS. He was responsible for providing top system-level technical direction, establishing long-range technical objectives and providing program management oversight of assigned space, communications and sensor systems for the U.S. Navy.

In 1999, Mr. Ehrler assumed the duties as Technical Director for the newly established Navy PEO(IT). Mr. Ehrler provided acquisition and technical guidance in executing the \$6.9 Billion Navy Marine Corps Intranet procurement and provided oversight to ACAT I enterprise human resources application development programs. Mr. Ehrler holds a Bachelor of Science Degree in Computer and Information Sciences from Ohio State University and a Master of Science Degree in Management of Technology from MIT. He is a graduate of the Department of Defense Senior Executive Leadership Course and the Federal Executive Institute.

John Borgers



John joined Crescendo Ventures in 1997 and has played a leading role in developing the firm's international presence. After spending nearly three years working in Crescendo's London office, John relocated to Palo Alto in 2003 where he focuses on

investment opportunities in the enterprise infrastructure market. Prior to joining Crescendo Ventures, John worked in the data warehousing and predictive analytics fields where he held various operational roles including a two-year posting to Sydney, Australia, where he opened the first Asia-Pacific office for a U.S.-based data warehousing firm. John received his MBA from Harvard Business School and a bachelor's degree from the University of Richmond. John has been involved with a number of Crescendo portfolio companies in both the U.S. and Europe and his current projects include BDNA Corporation, Credant Technologies, Dust Networks, SealedMedia, StoneFly Networks and Transitive Corporation.

Captain Chris Christopher, USNR



CAPT Christopher is currently a Project Director at the Department of the Navy's Program Executive Office for Information Technology (PEO-IT) in Arlington, VA. CAPT Christopher has been assigned to the PEO-IT since July 2000. He previously served as Acting

Director of the Navy Marine Corps Intranet in 2001, and from 2002 to 2004 he was Deputy Director for Future Operations, Communications, and Business Initiatives as well as Staff Director of the Navy Marine Corps Intranet Office.

CAPT Christopher was commissioned a Naval officer 1976, joined the Naval Reserve in 1978 as a Public Affairs Officer, and transitioned to Naval Intelligence in 1983. CAPT Christopher served in a number of Intelligence units, including two tours in Executive Officer billets. He also served as the Air Intelligence Officer for Patrol Squadron 94 (VP-94) at Naval Air Station New Orleans. In 1999 he was recalled to active duty in Washington, D.C., as the Office of Naval Intelligence representative to the Chief of Naval Operations Year 2000 Project Office. In 2000 he was the website publisher for the International Naval Review 2000 in New York, before joining the PEO-IT.

CAPT Christopher is a graduate of the University of New Orleans, with Bachelor of Arts in Drama, and a Master of Fine Arts in Creative Writing. In civilian life, CAPT Christopher spent over 20 years in the newspaper business in Louisiana. In 1987 he joined the USDA National Finance Center in New Orleans, where he served as head of the Electronic Publishing and Visual Communications section of the Directives and Analysis Branch. CAPT Christopher is married, and has two daughters.

* * *

Chris Church

Chris is an Assistant Director in the Ministry of Defense and as such is the lead Commercial Officer in the Defense Information Infrastructure Integrated Project Team.

His early career saw him gain experience in the pro-

curement of a range of equipment and services for the Royal Navy and in 1979 he was promoted to lead the procurement of the Hunt Class of Mine Counter measures Vessels. In 1981 he was appointed Project Contracts Officer for the Vanguard Class Ballistic Missile Submarines with responsibili-

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ty for the Shipbuilder Involvement contracts during the design and development phases and for production of the Invitation to Tender for the first boat.

In 1985 Chris was appointed to the Special Projects Royal Navy (SPRN) Team in Washington DC, where he worked with the DoD as a Finance Officer on Polaris and Trident Ballistic Missile Projects. Whilst in the USA he was also the Director of Navy Contracts' representative to Electric Boat Company at Groton, Connecticut managing Trident and Polaris related contracts.

Chris returned to the UK on promotion in 1988 and was posted to Bath where he was responsible for procurement of Nuclear Steam Raising Plant. In 1995 he was successful at the Grade 7 Assessment Centre and was posted to London to take over management of the design and development of a suite of applications for use by Commercial Officers in the Defense Procurement Agency.

From 1998 to 2001 Chris worked in the Warship Support Agency as Assistant Director Commercial with responsibility for refit and repair of Royal Fleet Auxiliaries and small warships and for procurement and upkeep of Type 23 Frigates. He joined the Defense Communications Services Agency on promotion in 2001 and after a period developing and implementing Commercial Governance he was asked to take the Commercial lead for the procurement of the Defense Information Infrastructure Future).

Chris is married to Rosalyn and they have a son who works in the publishing industry and a daughter who has recently graduated from theatre school. He retains an interest in most sports, particularly (field) hockey for which he is a qualified coach and umpire and a veteran player—when not injured! He watches Bath Rugby whenever he can.

Mr. Nelson Cooney



Nelson is the founder of the VentureGov Group. VentureGov provides federal business development services to technology companies funded by leading venture capital firms including Kleiner Perkins, Sequoia Capital, NEA and Venrock. Prior to VentureGov,

Nelson was co-founder and Managing Partner of Milestone Equity Partners (MEP). He was responsible for managing the operations of this national network of technology incubators which worked with over 40 early stage technology companies. Nelson began his career in politics, working as a presidential appointee under Drug Czar William Bennett and later with the President's Drug Advisory Council. He then worked with American Continental Group (ACG), one of the leading lobbying organizations in Washington, D.C. He is the co-founder of the Fidelis Group, LLC, a management-consulting firm that has worked with both technology startups and Fortune 1000 companies in the areas of corporate strategy, fundraising and leadership development. Nelson graduated with a political science degree from the University of South Carolina. He earned a Masters degree in Public Policy from Georgetown University after being selected for the prestigious Bryce Harlow scholarship.

Captain Joseph A. Grace, Jr.

Captain Joseph A. Grace, Jr. was born in Arlington, Virginia in 1958. He is the son of a career naval officer and diplomat, and attended the United States Naval Academy where he was active in varsity sports, student governance and music. While at the Naval Academy he was involved in the Academy Exchange Program and spent a semester at the United States Military Academy at West Point, where he earned a Varsity letter in Soccer. He is the only Service Academy Graduate to hold a Varsity letter (A* and N* - the star is received for a win over Navy or Army respectively) from both the Naval Academy and West Point.

Upon graduation in May of 1980, he then proceeded to Nuclear Power Training and Submarine School before being assigned to the USS Grayling (SSN-646) for his junior officer tour and as Weapons Officer on board the USS Sturgeon (SSN-637); both home ported in Charleston, SC.

In 1985 Lieutenant Grace was assigned as the Lead Tactics Instructor to the Naval Submarine Training Center Pacific in Pearl Harbor, Hl. In 1988 Lieutenant Grace was selected as the Navy's Instructor of the Year for the Pacific and was designated as a Master Training Specialist. In September of 1988 he left the Navy and remained active in the Naval Reserve. Initially he followed a musical recording career and toured as a solo artist for several years prior to pursuing a position in sales with a Fortune 500 company based in California. Six years later, he left that company as one their National Sales Managers for a small division.

In November of 1994 Mr. Grace was selected to become the founding President of the Louisiana Technology Council. During his tenure as President, the LTC emerged as a technology leader for Louisiana and the Southern States. His recognized expertise in "Techonomic Development" has made the organization a model for innovation and excellence and made Mr. Grace a sought out speaker on the subject and one of Louisiana's most respected technology leaders. In April of 2002, Mr. Grace resigned his position as President of the

LTC. He was appointed as President and Chairman of the Board of Proxity Digital Networks; Louisiana's only publicly traded Internet Company.

He also opened his own consulting practice, Grace and Associates, LLC., which works with both start-up and established companies. Mr. Grace has emerged as one of the nation's premier "business start-up" visionaries. He has been actively involved in raising millions in venture capital funds and has participated in the start up of multiple companies.

Upon leaving active duty, Captain Grace remained with the United States Naval Reserves serving with a variety of commands. His recent tours included being a Special Projects Officer to the Commander Naval Reserve Force in Information Technology and Business Process Reengineering. Captain Grace was also selected to be the spokesperson and Special Projects Officer for the Director of the Navy's \$8Billion enterprise rollout of the Navy Marine Corps Intranet (NMCI).

In September of 2005 Captain Grace was asked to return to Active Duty as the Chief Information Officer for Navy Medicine, where he serves today.

In addition to his Naval Academy degrees and Certification as a Naval Nuclear Engineer, Captain Grace holds an MBA from the University of New Orleans.

* * *

Mr. Mark Hatfield



Managing Director Mark Hatfield is a Managing Director of Motorola Ventures, based in San Francisco, CA. His role is to identify, execute and manage strategic, minority-equity investments which are strategic to Motorola's core and emerging businesses.

Prior to Ventures, Mark spent three years in Chicago, where he headed up Strategy & Business

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Development for the CIO and the IT Organization. There his accomplishments included the establishment of a program to identify and leverage Motorola's IT asset base to generate value for the enterprise and to commercialize IP. In addition, his responsibilities included the sourcing and integration of emerging technologies into the enterprise. Prior to Motorola, Mark worked at various corporate business Development and IT roles at Bell Canada Enterprises and at the bank of Montreal in Toronto, Canada. Mark holds a MBA from York University, where he focused on Strategy and Finance, and a BKin from McMaster University. His current investments and Board Observer seats include A4Vision, Amberpoint, BDNA, Dexterra, Dilithium Networks, and several undisclosed investments. Other notable investments and previous board observer seats include Foundstone (acquired by McAfee) and Mesh Networks (acquired by Motorola). Toby Redshaw is Corporate Vice President of Information Technology (IT) Strategy, Architecture and eBusiness for Motorola. He oversees the company's enterprise-wide IT blueprint, including the integration of IT solutions across Motorola's various business sectors, anticipating IT industry future directions, and establishing the IT strategy, architecture and standards across the company globally. In addition, Redshaw also has primary responsibility for IT business development, emerging technology, the intranet, common platforms and all IT deals. In this position, Redshaw reports to Motorola's Chief Information Officer. He also serves as Chairman of the Board of Intellext, a leading edge start up company focused next generation intelligent search technology, Chairman of the RosettaNet Telecomm Council, and Chairman Kellogg Innovation Network run by the Center for Research in Innovation and Technology at Kellogg Business School. He is an advisor to, and previous board member of the World Cataract Foundation (a charity focused on third world blindness.) Redshaw joined Motorola in October 2001. A Mexican and a British citizen, he completed a 17-year career with Federal Express, where he was Vice President of

Global Supply Chain Integration. With FedEx, Redshaw spent six years in Asia, and another three years in Latin America. He held a number of high-impact positions with FedEx, including: Chief Information Officer, Latin American and Caribbean Business Units; and various field, operational and technology posts. Immediately prior to joining Motorola, he worked for Zoho, Inc. in Sunnyvale, California, where he directed its international business units, a JV in China and a U.S. business unit. Redshaw holds dual degrees in philosophy and economics from the University of Memphis. He also is a fellow with the Institute for Global Futures, and has extensive advisory board and board of director experience in the technology / software industry.

Mr. Gilbert R. "Gill" Hawk

Mr. Hawk serves as the Chief Information Officer and as the Director, Information Resources Management Division at the National Finance Center, Office of the Chief Financial Officer, U. S. Department of Agriculture, New Orleans, LA. He is the senior executive responsible for the data center operations and support of the Center including production control, systems software, data base, office automation, and systems engineering. He is also responsible for all telecommunications support. The Center provides services to more than 120 Federal agencies and 485,000 Federal employees for payroll processing, administrative payments, and operating the Federal Government's 401K system, the Thrift Savings Plan, as well as other Government-wide systems.

Prior to joining the Senior Executive Service, Mr. Hawk served more than 34 years in the United States Air Force, retiring in 2003 at the rank of Brigadier General. During his Air Force career, Mr. Hawk held a variety of staff and command positions in the communications and information technology field. He started his career as a computer programmer and then a systems analyst. He managed a \$450 million command and control upgrade program and commanded a communica-

tions squadron. Mr. Hawk held several key positions at the Pentagon, serving on the Air Staff, the Office of the Secretary of the Air Force, and the Office of the Secretary of Defense. In addition, he commanded the Air Force Communications Agency and was the deputy director of communications and information for the Air Combat Command.

At the time of his retirement, he was responsible for integrating the command, control, communications, computer, and intelligence systems for the Air Force's Air Mobility Command. Prior to assuming that position, Mr. Hawk was the Director of Command, Control, Communications, and Computer Systems for the United States Transportation Command. He also served as the Command's Chief Information Officer. During his tenure at the Transportation Command, he provided all the information technology systems and service to support the Command's global transportation mission. He was instrumental in providing unprecedented communication and computer support for the Global War on Terrorism to include Operation Enduring Freedom and Operation Iraqi Freedom.

Mr. Hawk received a Bachelors degree in Business Administration from the University of Nebraska Omaha and a Master's degree in Management from Webster University. In addition, he is a graduate of the Armed Force Staff College, the Air War College, and the National Security Management Course at Syracuse University.

Mr. Hawk and his wife reside in Slidell, LA. They have two grown children.

* * *

Col Paul K. Hilton

Commissioned May 1981, attended Basic School Class, and Basic Communication Officers Course, graduated 1982. Battalion Communications Officer, 1st Battalion, 9th Marines, Camp Pendleton, CA, June 1982 to April 1984.

Multichannel Radio Officer, Communications Company, 1st Marine Division, April 1984 until June 1985. MAG Communications Officer, MAG 15, MABS 15, Iwakuni, Japan, July 1985 until August 1986.

Officer Selection Officer, Orange County California, 12th MCD, August 1986 until June 1989.

Student, Command and Control Systems Course, at the Marine Corps Command and Control Systems School, Quantico VA, July 1989 until June 1990.

S-3 Alpha and subsequently Company Commander, Headquarters Company and Support Company, 9th Communication Battalion, I Marine Expeditionary Force, July 1990 until June 1993. During this period, deployed to Saudi Arabia, Aug 1990 until March 1991 for Desert Shield, Desert Storm.

July 1993 until July 1996, assigned to the Defense Information Systems Agency, Washington DC in the Joint Interoperability and Engineering Organization. Among a number of activities, worked on the development of the Global Command and Control System.

July 1996 until June 1999, Operations Officer, G-6 Section, II Marine Expeditionary Force.

June 1999 until March 2001, Commanding Officer, Communication Squadron 38, 3rd Marine Aircraft Wing, Miramar, CA.

March 2001 until June 2002, Liaison Officer to the Space and Naval Warfare Systems Command, San Diego CA.

Graduate, College of Naval Warfare, Newport Rhode Island, June 2003.

Current assignment: Head Plans and Policy Division, C4/CIO Department Headquarters, Marine Corps.

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Captain Timothy A. Holland, USN

Captain Holland is a 1982 graduate of the U.S. Naval Academy, receiving his appointment from the state of Arkansas. He attained a Baccalaureate of Science in Engineering and was commissioned an Ensign in the Restricted Line (Aerospace Maintenance Duty Officer). After completing Aerospace Maintenance Officer training at NATTC Millington in December 1982 he was assigned to Attack Squadron 22 at NAS Lemoore. He completed two deployments onboard USS ENTERPRISE (CVN-65) to the Western Pacific and Indian Oceans.

Following his first sea tour, Captain Holland attended the Naval Postgraduate School, receiving a Masters of Science in Information Technology in September 1987. He completed shore duty with a tour at the Navy Management Systems Support Office Detachment, San Diego where he coordinated introduction of NALCOMIS to fleet aviation intermediate maintenance activities.

Captain Holland's next sea tour took him to USS INDEPENDENCE (CV-62) in October 1990 where he participated in operations DESERT SHIELD and DESERT STORM, and assignment as the forward deployed carrier in Yokosuka, Japan.

In January 1994 Captain Holland reported to the Naval Air Systems Command. Shortly after reporting he was assigned as the Navy Liaison to the Assistant Secretary of the Army for Research, Development and Acquisition. Upon completion of his assignment with the Army, in June 1995 Captain Holland was reassigned as the Fleet Introduction Team Leader for the Consolidated Automated Support System (CASS). In August 1997 he was transferred to Director of Air Warfare (N88), OPNAV, as the resource sponsor and requirements officer for aircraft propulsion systems.

In November 1998, Captain Holland reported aboard USS JOHN C. STENNIS (CVN-74) as the Aircraft Intermediate Maintenance Department Officer where he participated in operation SOUTHERN WATCH.

Captain Holland reported to Commander, Carrier Group ONE (CCG-I) as the Materiel Officer (N4), in November 2000. He supported carrier battle group (CVBG) training for every Pacific Fleet CVBG including training for operations ENDURING FREEDOM and IRAQI FREEDOM. While assigned to CCG-I he reported additional duty to Commander, Naval Air Forces as the CVBG Aviation Readiness Officer. During his tour he was temporarily assigned as the Wing Maintenance Officer for Strike Fighter Wing Pacific at NAS Lemoore from October 2001 to March 2002.

In May 2003 Captain Holland again reported to the Naval Air Systems Command. He was assigned as the Assistant Program Manager for Logistics for the H-60 Program (PMA-299). In August 2004 he was transferred to his current assignment to the Navy ERP Direct Reporting Program Manager as the NAVAIR Liaison and Deputy for Program Control.

Captain Holland's personal awards include the Meritorious Service Medal (fifth award) and Navy Commendation Medal (third award).

Captain Holland resides in Leonardtown, Maryland with his wife, the former Suzanne Ehle of Annapolis, Maryland.

* * *

Congressman Bobby Jindal



Louisiana native Bobby Jindal is proud to be the Freshman Congressman representing the First District of Louisiana.

Elected to Congress on November 2, 2004, Bobby has set a strong agenda for his first term—Working to improve

economic development in Louisiana so our children do not have to leave the state to find a job - Securing our homeland and winning the War on Terrorism - Improving our health care system so everyone has access to quality, affordable health

care - Protecting the natural treasures of Louisiana, preserving our beautiful coast and enhancing our role in supplying oil and gas to the world.

His role as Freshman Class President and appointments to the House Committee on Homeland Security, the House Committee on Resources, and the House Committee on Education and the Workforce uniquely position him to be able to address his priorities and best serve the people of Louisiana.

In 1996, two years after graduate school at Oxford University as a Rhodes Scholar, he was appointed Secretary of the Louisiana Department of Health and Hospitals (DHH). There were many issues that needed resolving during his tenure, not the least of which was the growing deficit in Louisiana's Medicaid program. Focusing his attention on the problem, lindal led the effort to revamp the system, turning the \$400 million deficit he inherited into a surplus of \$220 million in just three years.

In 1998, Bobby left DHH and was appointed Executive Director of the National Bipartisan Commission on the Future of Medicare, a 17-member panel under the chairmanship of Senator John Breaux (D-LA) and Congressman Bill Thomas (R-CA). As Executive Director, Bobby was responsible for the day to day operation of the Commission. The Chairmen's recommendations continue to be the driving force behind much of the ongoing debate on how to strengthen and improve Medicare.

Bobby returned to Louisiana state government in 1999, when he accepted an appointment to become President of the University of Louisiana System. The system, which includes Grambling State University, Louisiana Tech University, McNeese State University, Nicholls State University, Northwestern State University, Southeastern Louisiana University, the University of Louisiana at Lafayette and the University of Louisiana at Monroe, is the 16th largest higher education system in the country. In any year, the

system oversees the education of 80,000 individuals.

After serving in that capacity for two years, Bobby was appointed Assistant Secretary for Planning and Evaluation of the United States Department of Health and Human Services. This Presidential appointment made Bobby a senior health policy advisor to President George W. Bush.

Bobby is a native of Louisiana, born in Baton Rouge. He is a graduate of the Louisiana Public School System, Brown University (with a 4.0 Grade Point Average) and Oxford University, which he attended as a Rhodes Scholar, having turned down admissions to medical and law schools at both Harvard and Yale.

This is his first time in elected office. He ran for Governor of Louisiana in 2003, fulfilling his promise not to run a negative campaign. Instead, he focused his efforts on a positive message and addressed the needs of Louisiana, the same message he brings to the U.S. House of Representatives.

He is married and the father of two young children; his wife and children live in the district in Louisiana.

* * *

Mr. Ray Johnson



Vice President and Chief Information Officer Ray joined Entergy in 1977 as an engineering systems analyst and became vice president and Chief Information Officer (CIO) in January, 2000.

As CIO, Ray is responsible for providing Entergy with a

strategic vision and competitive edge in information technology to support the company's business strategies. He has overall responsibility for Entergy's information technology function including service delivery, planning, IT policies, technical architecture, and disaster recovery strategy. Ray chairs the Entergy CIO Council and is a member

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of the Information Technology Advisory Council (ITAC).

Ray has over 20 years of management experience in various Entergy technology assignments. Prior to assuming the CIO position, Ray was Entergy's Director of Technology Management and was responsible for the development of an overall technology architecture model in support of Entergy's evolving business plan. Ray also held several Director level positions in Entergy's Applications Development function including the following areas: Customer Care Systems, Financial Systems and Engineering Systems. Ray also held the position of Director, Information Technology for Entergy's Generation and Transmission business unit when formed in 1991.

Prior management experience at Entergy included systems development for Engineering and Operations systems including power engineering, nuclear engineering, systems planning and simulation, power accounting and other technical systems. Ray has also participated in numerous technical and organizational change management efforts at Entergy.

Prior to joining Entergy, Ray worked as an Electrical Engineer in the systems and controls and naval architecture fields.

Ray has a B.S. in engineering (electrical) from the University of New Orleans (UNO) and has pursued postgraduate studies in power engineering and control systems engineering. Ray is a member of the Institute of Electrical and Electronics Engineers (IEEE), serves as the Chairman of the Electrical Engineering Advisory Board at UNO, is a member of the UNO College of Engineering Advisory Board, and is the Chairman of the Edison Electric Institute (EEI) Technology Advisory Committee.

Mr. Erik Keller



Erik Keller has been a participant in the information technology industry for over 20 years in a variety of roles and formed Wapiti LLC in January 1999. As principal of Wapiti, he has provided strategic consulting services for dozens of companies seeking advice on

enterprise-software business models and technologies. Erik currently consults with venture-capital firms, works with a variety of enterprise software companies on both a project and retainer basis, and key buyers of technology products. In the past he has authored columns for Manufacturing Systems, Managing Automation and other trade magazines. He is currently a columnist for MBT Magazine. In the spring of 2004 his book, Technology Paradise Lost, which predicts the future of IT spending in corporations was published.

Erik is currently a Research Fellow at Saugatuck Technology. He is also on the Board of Advisors for Questra, Before forming Wapiti, Erik was a Research Fellow, Director of Research and Vice President with Gartner Inc. While with Gartner, he managed the enterprise software group, which had over 45 analysts in the areas of front-office, back-office and e-commerce software. With Gartner for more than a decade, Erik has worked with over 1,000 companies worldwide (including many of the Fortune 100) to advise them how to deploy and develop information technology strategies with an emphasis in the manufacturing sector.

As a senior analyst at Gartner, Erik authored many pieces of research that accurately predicted industry trends and events well in advance of their occurrence. For instance, he was the primary analyst that defined ERP (enterprise resource planning) years before it was recognized by the market as one of the big IT trends of the 1990s.

During his last few years at Gartner, Erik was also responsible for research content and management of Gartner Group's Symposium event. Prior to Gartner Group, Erik worked for a variety of industry trade publications including Manufacturing Week, VAR Business, Computer Systems News and Electronics Magazine. He is a widely quoted industry figure and has spoken at a wide variety of industry events over the last 20 years. Erik graduated from SUNY at Stony Brook with a BE in Engineering Science. He lives in Ridgefield, CT.

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Mr. Gregory T. Kiley

Professional Staff Member for the Senate Armed Services Committee (SASC) since January, 2003. Primary areas of responsibility include the defense budget, working capital funds, and information technology. Prior to coming to the SASC, held the position of Principal Analyst for the National Security Division of the Congressional Budget Office (CBO), concentrating on logistics and readiness issues. Authored two major reports entitled The Effects of Aging on the Cost of Operating and Maintaining Military Equipment (August, 2001) and The Long-Term Implications of Current Defense Plans (January 2003). Prior to the CBO, served 11 years in the US Air Force primarily as a C-130 Pilot, deploying throughout the world including SW Asia, Europe, the Far East, and Latin America. Also held positions as a Wing Plans Officer, Maintenance Officer, and Information Management Officer. Graduate of the US Air Force Academy (1988), University of Maryland's Graduate School of Public Affairs (1990), and Massachusetts Institute of Technology's Seminar XXI (2003). Awards include the 2002 Congressional Budget Office Director's Award for Exceptional Analysis; Military Decorations: Air Medal, Aerial Achievement Medal (2), Air Force Commendation Medal (3); MacArthur Scholarship Recipient, University of Maryland; Academic Honors Graduate, US Air

Commander Jon M. Kling

Force Academy.

Commander Kling is a nuclear trained Limited Duty Officer with over 29 years of active naval service. He is the Chief Information Officer for Naval Reactors and reports to the Director, Admiral Kirkland Donald. Naval Reactors is a joint Department of Defense/Department of Energy program responsible for the life cycle management of Nuclear Propulsion Plants used in the Navy. As the CIO, Commander Kling is responsible for the entire spectrum of Information Technology used by Naval Reactors to carry out its diverse mission. The IT systems range from high-end supercomputers, engineering workstations and desktop systems, wide area and local area networks, NMCI implementation, information security and shipboard networks used to monitor and maintain nuclear propulsion plants. He has a Masters of Information Science from the University of Pittsburgh.

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Senator Mary L. Landrieu



Mary L. Landrieu has been referred to as "one of the Senate's foremost leaders on education" by her colleagues in the Senate. One Louisiana publication dubbed her "Military Mary" for her dedication to our armed services and her knowledge of defense

issues. She has become a national voice on the importance of strengthening families through foster care and adoption. She is the state's senior senator, and a fiscal leader for the nation as a member of the powerful Senate Appropriations Committee. She is a working mother, each day balancing the joys of family life with the responsibilities of being a U.S. Senator.

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Mr. Robin S. Lineberger



Executive Vice President Global Public Services

Mr. Lineberger leads BearingPoint's largest industry sector, serving federal, state and local government clients, higher education institutions and commercial healthcare.

Prior to assuming his new role in February 2005, he led market development, service delivery, and the solutions strategy development for BearingPoint's government services and health care markets. Mr. Lineberger has more than 22 years of systems integration experience, including 18 years as a systems integration consultant with BearingPoint and four years in development and testing with the United States Air Force where he served as a commissioned officer. He co-authored BearingPoint's original Business Process Reengineering methodology and has also co-authored the books The Art of Business Process Management and the Johnson Space Center's Work Process Improvement Guidebook.

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Mr. Robert L. McDowell



Robert L. McDowell Microsoft Corporation Vice President

With more than 35 years of experience in the information technology industry, Robert McDowell, vice president for Information Worker Business

Value at Microsoft Corp., is focused on identifying critical business problems that can be solved through the application of Microsoft® technologies.

McDowell joined Microsoft in 1990 to establish Microsoft Consulting Services and grew

that organization to more than 1,200 people in more than 40 countries. In 1995 he became vice president of the Enterprise Customer Unit and was responsible for developing the strategies for selling and marketing Microsoft technology and services to its largest corporate customers. From 1996 through 2000, he served as vice president for enterprise business relationships, working with many of Microsoft's strategic large-enterprise customers around the world. In 2000 he became vice president of Worldwide Services for both consulting and product support. In 2002 McDowell took on his current role in the Information Worker Group to help customers maximize their use of current Microsoft Office technologies in ways that significantly add business value to their organizations.

Before joining Microsoft, McDowell spent seven years as a partner with Ernst & Young, where he founded and managed its Strategic Business Systems practice. Before that he spent seven years as an information systems manager in the financial services industry and eight years working in information technology for the Department of Defense.

McDowell is the author of several articles on the impact of information technology on business and has been quoted in many business and technology publications, including Fortune Magazine, InformationWeek and Computerworld. He is the author of the book "Driving Digital," which focuses on how companies can take advantage of the e-business era. He just finished his second book, "In Search of Business Value: Ensuring a Return on Your Technology Investment," which deals with how to translate technology investments into business value. He has lectured at professional association meetings, universities and technology conferences around the world.

McDowell has served on the board of directors of Visio Corp., Entevo Corp. and the Virginia Military Institute Foundation and served as a member of the Virginia Commission on Information Technology. He is a member of the

Board of Visitors of the Virginia Military Institute and the International Advisory Board of Scottish Enterprise. He holds a bachelor's degree in economics from Virginia Military Institute and a Master of Science degree in business administration from Boston University.

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Dr. David F. McQueeney Ph.D.



Vice President, Technology and Strategy Chief Technology Officer IBM Federal

Dave McQueeney is the Chief Technology Officer for IBM's US Federal Government unit. Dave's team works with IBM's

Federal Clients and IBM's Federal System Integrator partners to provide technical leadership across the domain of enterprise systems technology and architecture.

Dave's background covers a wide range of disciplines ranging from solid state Physics, to high-speed interconnect design, to distributed software development tools, to Government-specific industry solutions. Dave has spent half of his career as a researcher and research executive, and half in IBM's customer-facing units including Global Sales and Distribution, acting as the Global Government Solutions General Manager and leader of the Federal Systems Integration services unit.

Immediately prior to joining IBM's Federal team, Dave led the IBM Global Services Intellectual Property and Global Competencies team. Dave was responsible for developing and deploying the business and technical strategies, methodologies, professions, and intellectual property licensing strategies that maximize the creation of business value for IBM's customers.

Throughout his career, Dave has driven strong connections between IBM Research and the other units of IBM, most recently IBM Global

Services. Dave was recognized by Consulting Magazine as one of the top 25 consultants for 2002, citing his work to make the innovations of IBM Research directly available to customers via IBM's Business Consulting Services.

Dave has held a number of significant positions in IBM Research, including Director of the IBM Zurich Research Laboratory, Vice President of Communication Technology, and Vice President of Technical Strategy and Worldwide Operations.

Dave has published a wide range of papers ranging from liquid Helium Physics to advanced electronic packaging, high-speed interconnects, and the evolution of Research in the commercial environment.

He joined IBM in the Research Division in 1988. He holds an M.S. and Ph.D. in Solid-State Physics from Cornell University, and an A.B. in Physics from Dartmouth College.

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Mr. Martin J. Menard

Martin J. Menard Director, Product Capability Group Information Services and Technology Group INTEL CORPORATION Martin (Marty) Menard is director of the Product Capability Group, a part of the Information Services and Technology Group (ISTG) at Intel. Menard reports to the office of the CIO and is responsible for information solutions for Intel's product planning and design engineering groups, including platform planning, engineering team management and operations, and engineering computing. His group supports 25,000 employees globally, including 12,000 engineers working in scientific computing. He previously was director for Productivity Programs for ISTG with responsibility for defining product roadmaps and the distribution of all IT products and services. He also led IT Flex, an IT consulting organization that provides custombuilt hardware and software technology solutions to Intel's business units worldwide. Menard joined Intel in 1983 as a Training Manager supporting

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Intel's worldwide manufacturing organization. In his 20 year career at Intel, Menard has held numerous management positions in eBusiness, Product Marketing, and Information Technology. He also was an early pioneer in building the Intel Internet presence, in particular the developer and support sites for engineering professionals who design Intel products. Prior to joining Intel, he consulted with the pulp and paper industry supporting new capacity and Greenfield start-up projects throughout North America. Menard received a B.A. from the University of Michigan and has a M.B.A. from Arizona State's Executive MBA program.

Mr. John F. Meyer

Assistant Chief of Staff for Information Architecture Commander, Naval Meteorology and Oceanography Command Stennis Space Center, Mississippi



In September 2004, Mr. Meyer was selected to serve as the Assistant Chief of Staff for Information Architecture for the Commander, Naval Meteorology and Oceanography Command (COMNAVMETOCCOM). The mission of COMNAVMETOC-

COM is to turn knowledge of the environment into combat power and an asymmetric warfighting advantage for our Naval forces. The scope of Information Architecture includes information technology (IT) program of record oversight, information assurance, Enterprise Architecture, data architecture, applications architecture and infrastructure architecture.

From August 2002 until September 2004, Mr. Meyer was the Acting Technical/Deputy for the Command, serving as the senior civilian manager and top scientific advisor responsible for planning,

coordination, management, direction and administration of broad multi-disciplinary scientific, engineering and technical programs of the Command. Prior to August of 2002, Mr. Meyer was the Deputy to the Technical Director. He joined COMNAVME-TOCCOM in 1998 as the Director of the Fleet Systems Division, Plans and Programs Department, where he served as the single point of contact for all IT, meteorology and oceanography (METOC) equipment/systems and communications architectures for world-wide Naval METOC operations responsible for the planning, design, acquisition and integration of standard and evolving Navy C4I for the Naval METOC community of over 70 locations.

Mr. Meyer's relationship with the Federal Government began as a contractor with the OAO Corporation in 1984 where he led a contract for the Naval Data Automation Command to develop the Navy Teleprocessing Architecture and Protocol Specifications. In 1985, Mr. Meyer was hired by the Navy Regional Data Automation Center in New Orleans; by 1991, he assumed the role as Division Director for Regional Information Technology Support; and by 1994, he became the Center's Technical Advisor. Mr. Meyer also represented the Department of Defense on several IEEE and International Standards Organization committees.

A native of New Orleans, Mr. Meyer graduated from the National Defense University's Industrial College of the Armed Forces in 2004 with an MS in National Resource Strategy. He is an alumnus of Tulane University, where he received a Bachelor of Science Degree in Computer and Information Systems from the College of Engineering in 1982.

Mr. Meyer is a member of the Marine Technology Society and the Armed Forces Communications and Electronics Association.

Mr. Meyer now lives in Carriere, MS, a little less than one hour from downtown New Orleans. He is happily married to his high school sweetheart, Karen, has three children—two boys ages 21 and 16 and a girl age 6—and is a proud grandfather of one.

Mr. Mark Mohler



Mr. Mark Mohler is currently the Assistant Deputy Director, Assistant Chief of Naval Operations (Information Technology) and the Assistant Deputy Department of the Navy Chief Information Officer (Navy) Prior to these positions, Mr. Mohler severed

as the Assistant Director, Space, Information Warfare, Command and Control, CNO (N61 E and Assistant Deputy DONCIO (Navy). In 2002 Mohler was the Deputy Director of Warfare Integration and Assessment, N70B Networks Integration and Transformation, N 606. From 1997 to 2001 Mr. Mohler was the Deputy Director for Programming, N80B. 1982 to 1996 he served as Director, Force Planning Division, General Purpose Program (GPP), Office of the Director, Program Analysis and Evaluation OD (PA&E) and Staff Member, in the Force Structure Analysis, Strategic Defensive and Theater Nuclear Forces, and Naval Forces Divisions. Mohler also served on the staff of the Office (Comptroller at the National Aeronautics and Space Administration) and the Joint Cruise Missiles and Spruance Class Destroyer program offices. Mr. Mohler served six years in the United States Naval Reserves after graduating from the United States Merchant Marine Academy. He also has a Masters of Science in Applied Mathematics and Statistics from the State University of New York at Stony Brook. He has been awarded the Defense Civilian Meritorious Service Medal and has been a member of Senior Executive Service since 1996. and received numerous civil performance awards.

Mr. Greg Papdopoulos

Executive Vice President and Chief Technology Officer



With more than 20 years experience in the technology industry, Greg Papadopoulos, "46," is responsible for managing Sun's technology direction and architecture, standards, the Science Office, global engineering architecture, and associated advanced development pro-

grams. He also provides leadership and consistency for hardware and software architectures across Sun.

During his tenure with Sun, Papadopoulos has held several positions, including vice president of technology and advanced development for the company's systems business, chief scientist for server systems engineering and chief scientist for enterprise servers and storage. Before joining Sun in 1994, Papadopoulos was senior architect and director of product strategy for Thinking Machines, where he led the design of the CM5 massively parallel supercomputer.

He also was an associate professor of electrical engineering and computer science at M.I.T., where he conducted research in scalable systems, multithreaded/dataflow processor architecture, functional and declarative languages, and fault-tolerant computing. Papadopoulos also worked as a development engineer at Hewlett-Packard and Honeywell, where he designed flight control systems for Boeing jetliners. He co-founded three companies: Picture Tel (video conferencing), Ergo (high-end PCs) and Exa Corp. (computational fluid dynamics).

Papadopoulos is Chairman of the Board for the Board of Trustees of SETI, on the Board of Trustees, Anita Borg Institute for Women and Technology, CASC - California Air and Space Center, and Technology Advisory Council for British Petroleum. He holds a B.A. in systems science from the University of California at San

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Diego, and M.S. and Ph.D. degrees in electrical engineering and computer science from M.I.T

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Mr. Toby E. Redshaw



Corporate Vice President Corporate IT Strategy, Architecture & eBusiness Motorola

Toby Redshaw is Corporate Vice President of Information Technology (IT) Strategy, Architecture and eBusiness for

Motorola. He oversees the company's enterprise-wide IT blueprint, including the integration of IT solutions across Motorola's various business sectors, anticipating IT industry future directions, and establishing the IT strategy, architecture and standards across the company globally.

In addition, Redshaw also has primary responsibility for IT business development, emerging technology, the intranet, common platforms and all IT deals. In this position, Redshaw reports to Motorola's Chief Information Officer.

He also serves as Chairman of the Board of Intellext, a leading edge start up company focused next generation intelligent search technology, Chairman of the RosettaNet Telecomm Council, and Chairman Kellogg Innovation Network run by the Center for Research in Innovation and Technology at Kellogg Business School. He is an advisor to, and previous board member of the World Cataract Foundation (a charity focused on third world blindness.)

Redshaw joined Motorola in October 2001. A Mexican and a British citizen, he completed a 17-year career with Federal Express, where he was Vice President of Global Supply Chain Integration. With FedEx, Redshaw spent six years in Asia, and another three years in Latin America. He held a number of high-impact positions with FedEx, including: Chief Information Officer, Latin American and Caribbean Business Units; and various field,

operational and technology posts. Immediately prior to joining Motorola, he worked for Zoho, Inc. in Sunnyvale, California, where he directed its international business units, a JV in China and a U.S. business unit.

Redshaw holds dual degrees in philosophy and economics from the University of Memphis. He also is a fellow with the Institute for Global Futures, and has extensive advisory board and board of director experience in the technology / software industry.

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Mr. Dominic Rodrigues

Vice President, Strategic Development SAIC Venture Capital Corporation ("VCC")

Dominic is Vice President, Strategic Development at VCC, a subsidiary of Science Applications International Corporation ("SAIC"), which is a Fortune 500 company and the largest employeeowned research and engineering firm in the U.S. He is responsible for leading and managing investments at VCC by: sourcing, structuring, presenting and executing deals; taking board seats and observer positions; and, providing portfolio companies with corporate development, operations and strategic planning advice and assistance. He has invested over a \$100 million in more than 20 earlystage technology companies in the areas of communications and enterprise software, life sciences, nanotechnology, network infrastructure and security, and wireless software and systems. Positive exits to date include: WebTone Technologies, a financial services CRM software company acquired by Fidelity National Financial for \$92 million, and Granite Systems, a network configuration management OSS software company acquired by Telcordia Technologies for \$85 million. Dominic currently sits on the boards of Agilix, a genomics and proteomics discovery and analysis company in New Haven, CT, Atreus Systems, a VoIP provisioning and

activation OSS software company in Ottawa, Canada, and Openet Telecom, a mediation OSS software company in Dublin, Ireland. He is an observer of Arbor Networks, a network security software company in Waltham, MA, and SiteScape, an enterprise collaboration software company in Maynard, MA.

Before joining VCC, Dominic was a proprietary trader of financial derivatives for Harris Nesbitt, a U.S. mid-market investment bank, where he co-managed \$20 billion of G-7 currency portfolios and managed several Asian and European currency portfolios of more than \$500 million. Dominic started his career as a Project Manager at The Jacques Whitford Group, an employee-owned Canadian research and engineering firm. Later, as Director of Environmental Management Services, he was tasked by the Chairman and CEO to create and implement firm-wide business and corporate development initiatives, including joint ventures, new service offerings, national client contracts, and strategic planning.

Dominic holds Masters' degrees in business, economics, and chemical engineering from The Wharton School, The London School of Economics, and the Massachusetts Institute of Technology, respectively. He graduated with a Bachelor of Applied Science in Engineering Physics from the University of Toronto. Dominic also is a Chartered Financial Analyst and registered Professional Engineer.

marketing teams with Sun's field organization and key customers; he also leads Sun's competitive office. As a result, Sun will be better positioned as a key contributor to achieving customers' business objectives and ensuring their voice is constantly reflected in Sun's strategy and priorities.

Prior to joining Sun, Singer was the chief information officer of the State of Georgia where he was chosen by Governor Roy E. Barnes as that state's first chief information officer and executive director of the Georgia Technology Authority (GTA). As chief executive of GTA, he oversaw the development of IT policy and strategic planning and the purchase of technology resources for the state. Under his leadership, GTA evolved into an organization with almost 800 employees, a \$300 million budget and responsibility foroperation of the state's central computer systems and telecommunications networks.

Singer has more than 20 years of experience in the IT field working in general management positions with Texas Instruments and Computer Associates, and also operated a not-for-profit organization that provided technical assistance in strategic IT planning, governance and systems integration to governments around the world. Larry also worked as a research fellow at the John F. Kennedy School of Government at Harvard University where his research strategies for implementing welfare reform through IT systems innovations has been widely referenced.

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Mr. Larry Singer

Larry Singer joined Sun in early 2003 and is Senior Vice President, Strategic Insight Officer. In this function Larry is primarily responsible for implementing programs designed to tightly integrate Sun's products, services and



Mr. William Vass

Chief Information Officer Vice President, Information Technology, Sun Microsystems, Inc. As Chief Information Officer of Sun Microsystems, Inc., William (Bill) Vass is responsible for all aspects of Sun's

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global IT infrastructure and line-of-business application development, support and maintenance, including information service delivery and security. Under Vass's direction, the IT department is dedicated to working with business partners to accelerate Sun's business by aligning Sun's technology deployment strategy with its business strategy. Vass has been with Sun for several years, most recently holding the role of Chief Security Officer for Sun IT. Previously, he served as the Vice President of Corporate Software Services, responsible for all of Sun's internal corporate user, business, and ERP systems which manage Sun's global business operations. As Vice President of IT Operations, Vass also worked to provide integrated IT support for the company worldwide. Prior to joining Sun, Vass worked in the Office of the Secretary of Defense, Office of the CIO. In this capacity, Vass was director of three large sectors of the Department of Defense's (DoD) IT infrastructure and represented DoD to Congress, the White House, and other nations. Prior to joining the Office of the CIO, Vass was CTO and Technical Lead for Army personnel systems worldwide.

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Senator David Vitter



Senator David Vitter has a long history of service to Louisiana. He first arrived in Washington in 1999 representing the 1st Congressional District of Louisiana. During his tenure in the U.S. House of Representatives, Vitter worked intently to address the needs

of his constituents and Louisiana and gained a reputation as an independent reformer.

In Congress, Vitter spearheaded several successful Louisiana initiatives, including passing legislation to provide \$115 million for Lake Pontchartrain cleanup efforts with local stakeholders around the 16-parish basin, securing significant federal support for anticorruption investigations in

the state and funding key job creation initiatives like the Maritime Technology Center at Avondale.

Through his unique position as Louisiana's sole member of the House Appropriations
Committee, Vitter has worked to fund important
Louisiana projects, such as securing federal funding to assist the state's crime labs with buying equipment to process its DNA backlog, working to ensure vital funding for veteran's health care and helping strengthen our military bases to help Louisiana prepare for and survive the next round of Base Realignment and Closure.

Vitter has taken active roles on several criminal justice issues through his role in as vice-chairman of the House Commerce, Justice, State and the Judiciary Appropriations Subcommittee. In this role, he was a major supporter of obtaining enhanced communication equipment for law enforcement to coordinate state, local and federal efforts, and he secured significant federal support for anticorruption crackdowns so businesses will find a better economic climate in Louisiana that is free of cronyism.

Louisiana loses miles and miles of coastline every year, endangering our people, our livelihood and our way of life. While in the U.S. House, Vitter worked with President Bush to secure a significant federal commitment to fund the state's fight against coastal erosion. In July of 2004, a \$1.9 billion federal commitment to coastal restoration work was announced with \$1.2 billion fast-tracked. These fast-track projects are not only part of the current efforts to save our coast now, but they also lay the groundwork for and inform our future restoration efforts.

Because trade is so important to Louisiana agriculture industries, Vitter fights not only to maximize the export potential for Louisiana products, but also to protect Louisiana agriculture industries, including crawfish, shrimp, timber and dairy from unjust trade deals and unfair foreign trade practices.

Vitter has been a strong supporter of tax incentives to help businesses and is a leading pro-

ponent of the fight to eliminate the onerous federal death tax. He also supported legislation to help businesses cope with the high cost of health care, through the extension of Association Health Plans and Medical Savings Accounts, and he has fought to implement real tort reform in federal courts.

To help make affordable, accessible health care available to all Louisiana citizens, Vitter has worked to implement common sense reforms to our Medicare program and to advance a real Patients' Bill of Rights. He helped create new Health Savings Accounts and other tax credits to help families with the high cost of health care. Vitter also worked to implement a voluntary prescription drug plan for seniors in Medicare, to strengthen Medicare + Choice plans and to lower taxes on Social Security benefits.

Funding for quality education is an important priority for Vitter, because he recognizes the link between education, good paying jobs and securing our children's future in the 21st century. That's why he worked to secure \$1.3 million for a statewide initiative to improve technology in Louisiana's schools.

During his time in Congress, Vitter has been an advocate of the state's oil, gas and chemical industries. Understanding the historic and economic significance these industries play in Louisiana, Vitter has pursued legislation that would make these businesses safer and more robust. He voted for a comprehensive energy bill — and will work to see one pass in the Senate — that addresses the many facets of our nation's energy needs by ensuring efficient, affordable and environmentally friendly energy for generations to come.

An original member of the I-49
Congressional Caucus and a former member of the House Transportation Committee, Vitter has spearheaded several successful initiatives to address critical transportation needs in Louisiana. He has focused his transportation priorities on helping Louisiana improve safety, manage growth and support economic development, and he has secured federal funding for road projects through-

out the state, such as a \$1 million pilot program to repair the state's bridges.

For his work in Congress, Vitter has received numerous awards from leading organizations, such as Americans for Tax Reform, the National Association of Manufacturers, the 60 + Association and the Family Research Council.

Prior to his service in Congress, Vitter served seven and one-half years in the Louisiana House of Representatives. During that tenure he repealed the state inheritance tax, passed legislative term limits, passed numerous anticrime measures and filed successful ethics actions to end abuses of the Tulane Legislative Scholarship Program and block illegal riverboat casino deals promoted by then-Governor Edwin Edwards. For his efforts, Vitter was honored as "Legislator of the Year" by the Alliance for Good Government and "Outstanding Legislator" by Victims and Citizens Against Crime, from which he also received a lifetime achievement award.

While serving in the state Legislature, Vitter was a business attorney and adjunct law professor at Loyola and Tulane universities. He and his wife Wendy live in Metairie with their four children, age 12 and under, and are lectors at St. Francis Xavier

Mr. Chas M. White, MS



CHAS M. WHITE, MS BearingPoint, Inc. EVP & Corporate CTO

Chas White is a consulting professional responsible for strategic IT leadership and tasked with creating an IT organization in the new

BearingPoint corporation. Activities have included divesting the 17,000 person consulting organization with a presence in forty-one countries from the parent tax and audit firms and with integrating

Executive Bios, con't.

GETTING DOWN TO BUSINESS

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short-term, high volume acquisitions. Leveraging a greenfield opportunity, BearingPoint adopted a 'maintain the brain, outsource the brawn' approach relying upon internal consulting expertise to define the processes, methodologies and best practices necessary to support the effective delivery of consulting services by the firm's professionals. Under this model the organic IT team has remained at approximately 100; a 1:170 staff support ratio. The model has also resulted in reduction of the annual IT operating expense by greater that \$50M over the last four years and an IT operating expense that is less than 4% of revenues.

Prior to KPMG Consulting, Inc.'s IPO and rebranding as BearingPoint, Mr. White served as a partner and Global Chief Information Officer of KPMG International, based in Amsterdam, The Netherlands. In that role he was responsible for defining the IT governance model as well as globalizing KPMG's information technologies in support of professional services delivery and infrastructure. Among other achievements he established the Office of Global CIO; developed international standards for IT operations; put in place operational security and change management processes; created a world class Knowledge Management environment; and productized internal experiences. He also established a TCO based financial decisionmaking tool for evaluating technology driven investment. As KPMG's first Global CIO, he served as a member of the International Executive Team. reporting to International CEO; managed a network of 100,000+ seats across 161 countries.

Symposium Agenda

Monday, August 8

8:00am-7:00pm Registration Open

5:00pm-7:00pm Exhibits Open

5:00pm-7:00pm Welcome Reception (Exhibit Hall)

Tuesday, August 9

7:00am-8:00am Continental Breakfast

7:00am-7:00pm Registration Open

8:00am-8:15am NDIA Welcome

MG Barry D. Bates, USA (Ret), Vice President, Operations, NDIA

8:15am-8:30am PEO-IT Welcome

Steve Ehrler, Program Executive Officer for Information Technology, DoN

8:30am-8:50am Welcome Remarks

Senator Mary Landrieu, (D-LA)

8:50am-9:40am Keynote Address

Bill Vass, Chief Information Officer, Sun Microsystems

9:40am-10:15am Break (Exhibit Hall)

10:15am-11:00am The Business Value of IT

• Charles White, Executive Vice President and Corporate Chief Technical Officer, BearingPoint

• Martin J. Menard, Director, Product Capability Group, Information Services and Technology Group, Intel Corporation

Bob McDowell, Vice President, IW Business Group, Microsoft Corporation

• Larry Singer, Senior Vice President/Strategic Insight Officer, Sun Microsystems

11:00-11:30am Venture Capital Panel

• Nelson Cooney, Managing Principal, VentureGov Group

• John Borchers, Partner, Crescendo Ventures

• Dominic Rodrigues, Vice President, SAIC Ventures

• Mark Hatfield, Managing Director, Motorola Ventures

11:30am-1:30pm Lunch

Luncheon Speaker

3:10pm-3:40pm Break (Exhibit Hall)

5:30pm-7:00pm Reception (Exhibit Hall)

1:30pm-2:15pm	Tech Track A - RM 215/216	Tech Track B - RM 220	Tech Track C - RM 221	Tech Track D - RM 222
	001 How VCs Can Support their Portfolio Companies Pursuing Federal Market Opportunities Chuck Nam, VentureGov Group Yechiam Halevy, Olive Software David Stuart, Optinuity Elisa Cafferky, Fortify Software	Program Executive Office-IT Presentation Ron Swecker, PEO-IT Silo Smashing: The Navy's Strategy to Handheld Mobile Device Management Ron Swecker, PEO-IT	Enterprise Connectivity for Naval Facilities Management Richard Bowen, Naval Facilities Engineering Service Center	Goodbye CAT-5: Delivering IP Via Electrical Wiring Powerline Communications John Cramp, Telkonet, Inc
2:25pm-3:10pm	How System Integrators Can Effectively Partner With VC-Backed Companies Eric Jensen, VentureGov Group Karen Brown, SES Mahnaz Dean, BCS Public Sector	006 SPAWAR Systems Center New Orleans Command Briefing	007 Building the Smart Enterprise Larry Singer, Sun Microsystems	O08 Wireless Security Best Practices for Achieving Secure Interoperable Wireless Networks Janet Kumpu, Fortress Technologies Sensa Secure Mobile Mail for Pocket PC PDA's Richard Spinella, Apriva Getting Your Arms Around Wireless Security—Meeting FIPS Mandates While Staying Out of Hot Water Mike Coop, Cranite Systems, Inc.
3:40pm-4:25pm	Successful Strategies of Federal Agencies Working With VC-Backed Companies Nelson Cooney, VentureGov Group John Borchers, Crescendo Ventures Dominic Rodrigues, SAIC Ventures Mark Hatfield, Motorola Ventures	Enterprise Electronic Records Management in the DoN Enterprise Electronic Records Management Charley Barth, DoN Managing Change at the Desktop: Applying Lessons Learned from Department ofTrade and Industry (UK) and TransGrid (Australia) to DoN Rachel Van Wingen, TOWER Software	Thin Client: Ready for Prime Time? Joe Discar, Syzygy Bill Vass, Sun Microsystems Christine Hilow, HP	Managing Mobile Wireless Unified Management and Control of Mobile PEDs and Wireless Infrastructure Amato Stellato, Symbol Technologies, Inc. From E-Gov to M- Gov: Preparing for the Future of Automated Government Juliana Slye, Macromedia IP Communications/ VoIP Solutions for NAVY: Wireless and Mobility Solutions Cisco
4:35pm-5:20pm	What's New in IT Governance Tim Diaz, BDNA Jeffrey Wilks, Mercury Sumin Tchen, Belarc	Shaping the Future of Enterprise IT Through Sever Procurements Ron Swecker, PEO-IT	Blade Technology: Is It Mainstream Now? Barry Thornton, Clear-Cube Scoot Tease, IBM Larry Singer, Sun Microsystems Christine Hilow, HP	Getting into the Business: How Small Companies Can Become Sub-Contractors to Major DoD Integrator Brooke Crouter, Booz Allen Hamilton

Wednesday, August 10

7:00am-8:00am **Continental Breakfast** 7:00am-5:00pm **Registration Open** 8:00am-8:10am **Welcome and Introduction** 8:10am-8:30am **Welcome Remarks** Senator David Vitter, (R-LA) 8:30am-9:30am **Keynote Speaker** David McQueeney, Chief Technical Officer, IBM 9:30am-10:00am **Break (Exhibit Hall)** 10:00am-10:40am **Spending Less, Getting More** • Erik Keller, Author, IT Paradise Lost • Toby Redshaw, Corp Vice President, IT Strategy, Architecture and eBusiness, Motorola • Ray Johnson, Chief Information Officer, Entergy • IT Executive, Cisco Systems, Inc. 10:40-11:20am The Evolving DoN Enterprise IT Organization • Mark Mohler, N60B (ACNO-IT) • Col Paul Hilton, USMC, Deputy C4, USMC • Steve Ehrler, Program Executive Officer for Information Technology, DoN 11:20am-1:30pm Lunch **Luncheon Speaker** Gregory Kiley, Professional Staff Member, Senate Armed Services Committee 3:10pm-3:40pm **Break (Exhibit Hall)** 6:00pm-7:30pm **Hilton Riverside Reception**

1:30pm-2:15pm	Tech Track A - Rm 215/216	Tech Track B - Rm 220	Tech Track C - Rm 221	Tech Track D - Rm 222
	017	018	019	020
	IT Supporting USMC	A Lean/Six Sigma Approach	VoIP:When,	Digital Harbor:
	Missions	to Enterprise IT Acquisition	Where & How	Enabling Composite
				Applications
	802.11 Serving the Marines	Allen Tidwell, PEO-IT	VoIP Security Issues other	
	Jon Marcy, Nortel		than Encryption,Tempest	Rohit Agarwal, Digital
			(VoIP) and TSG (VoIP)	Harbor
	DGI's CoBRA® Software Di-		Explained	
	vision Teams With Other ISV		Ron Fuller, Fuller Manufacturing	
	and Prime Vendors for Global			
	Deployment of Software to		Understanding DoD VoIP	
	US Marine Corps.		Deployment Prerequisites	
	Neil Cohen, Defense Group, Inc.		CISCO	
	Presentation		IP Communications and	
	Sumin Tchen, Belarc		Convergence for NA VY: Featuring IP Enabled	
			Collaborative Applications	
			and Services	
			CISCO	
			Cisco	
			Presentation	
			Chuck Saffel, Nortel Networks	

2:25pm-3:10pm	021 Utility Computing – Fact or Fiction? Bryan Semple, Egnera	NSIPS: Teaming for Success Teaming for Success – An Approach for Leveraging Partnerships to Deliver Enterprise Solutions Manuel Salgado, Lockheed Martin 1&T Services Is the Navy Marine Corps Intranet (NMCI) Ready to take on Enterprise Application Hosting? – Lessons Learned from the Web-Enabled Application Hosting of the Navy Standard Integrated Personnel System Susan Eaton, PEO IT	Active Network Defense for Better Security Security Threat Correlation Jay Aceto, VSE Corp Proactive Protection Methods in Response to Multiple Attack Vectors Scott Paisley, Internet Security Systems Inc. IP Communications/ VoIP Solutions for NAVY: Security Solutions CISCO	024 Venture Gov Fair, Part I
3:40pm-4:25pm	New Views of Program & Project Management The (UN) Balanced Scorecard Michael Reingruber, Plexus Scientific Mitigating Program Risk: Managing Software Development Projects From Navy Leadership and Technical Viewpoints Russ Hopler, IBM Design for Success Wayne Holder, Northrop Grumman, IT Parametric Project Monitoring and Control: Performance-Based Progress Assessment and Prediction Mike Ross, Galorath, Inc	026 Enterprise IT Asset Management for the DoN CAPT Chris Christopher, PEO-IT	Sharing Data Securely Information Sharing: Messaging Security Enables Crucial Chatter Phyllis Schneck, CipherTrust, Inc Achieving Information Assurance in the Military without Restricting Information Sharing: It is Possible? Ronald Koenig, VIACK Corporation	New Strategies for Enterprise Storage Management Building a Tiered Storage Architecture, Because Not All Data is Created Equal, Brendan Reilly, SANZ, Inc. Managing the Repository; Minimizing Business Risk; Object Based Storage; Open Source Systems; Tape Storage RB Hooks, Storage Technology Corporation Peter Boundy, Storage Technology Corporation IP Communications: VoIP Solutions for the Navy:Storage/Data Center Solutions Cisco
4:35pm-5:20pm	Enterprise Virtual Operations Center (EVOC) Steve Hutchens, EDS	Enabling Net-Centric Warfare with METOC Data Web Services: Evolving Techniques in Net-Centric Warfare Roy Ladner, Naval Research Laboratory	Protect Your Data in Motion and at Rest Multi Security Level Secure Network & Storage Provisioning —TTPs for Data Segmentation & Community of Interest Separation While Supporting Secure Coalition and Extranet Information Sharing Carl Wright, Decru, Inc. Framework for Network Security Intelligence Ken Smith, SAS Securing Stored Data At Rest on Mobile and Wireless Devices Pat Troy, Pointsec	Service Oriented Architectures: Key to Portfolio Management Enabling the DoN IT Enterprise Portfolio with Innovative and Industry Proven Approaches Owen Williams, SAIC Systematic Portfolio Management Planning Mike Ross, Galorath Inc. Delivering an Enterprise IT Portfolio through Consolidated Operations Management: A Best Practices Approach Robert Rhodes, Micromuse Inc. Delivering Mission and Service Assurance for the Department of the Navy Christian Carlson, Micromuse Inc.
6:00pm-8:00pm	Hilton Riverside Reception			

Thursday, August 11

7:00am-8:00am	Continental Breakfast
7:00am-12:00pm	Registration/Exhibits Open
8:00am-8:10 am	Welcome and Introduction
8:10am-8:30am	Welcome Remarks Congressman Bobby Jindal, (R-LA) (Video)
8:30am-9:15am	 Enterprise Services in the Public Sector Robin Lineberger, Executive Vice President, BearingPoint Chris Church, UK MOD, Defence Information Infrastructure IPT Gilbert Hawk, Chief Technical Officer, USDA National Finance Center
9:15am-10:00am	DoN Niche Markets CAPT Joe Grace, Chief Information Officer, Navy Medicine Jon Kling, Chief Information Officer, NAVSEA 08 John Meyer, N6, COMNAVMETOCCOM
10:00am-10:30am	Break (Exhibit Hall)
10:30am-11:00am	ERP Consolidation CAPT Timothy Holland, Deputy Program Manager, Navy Enterprise Resource Planning Program
11:00am-11:45am	Achieving the Enterprise
11:45am-1:00pm	Lunch Closing Remarks Steve Ehrler
3:10pm-3:40pm	Break (2nd Floor)
5:20pm	Conference Ends

1:30pm-2:15 pm	Tech Track A - Rm 215/216	Tech Track B - Rm 220	Tech Track C - Rm 221	Tech Track D Rm 222
1.50piii-2.15 piii	033	034	035	036
	Collaboration	DoD Computer	Structuring Security:	Enterprise Services
	for Enterprise Efficiency	& Electronic Accommoda-	Policies and Standards	Delivery
	ioi zince pribe zinciency	tions Program (CAP)	Toncies and Standards	Denvery
	Re-Claiming The Web: Strate-	,	Six Sigma Security!	Automated Provision-
	gies and Practical Advice for	How Technology Keeps	Jay Aceto, VSE Corp	ing of Resources
	Leveraging External Web	Service Members and Baby		Wesley Rhodes, IBM
	Content In Navy Research	Boomers Fit for Employment	Enabling Naval Information	•
	and KM Operations	Derek Shields,	Assurance	Information Technol-
	Claude Vogel, Convera	DoD Computer/Electronic	Peter Eltringham, Telos Corp	ogy Service Transfor-
		Accommodations Program		mation,"Achieving a
	Making the Navy Effective &			Successful Transition
	Efficient with Enterprise Col-			and Transformation of
	laboration Tools			the IT Enterprise"
	Ronald Koenig, VIACK Corporation			John Walsh, Computer Sci-
				ences Corporation
				6 . 16
				Service Infrastructure Can Accelerate Next
				Phase of Enterprise SOA Implementa-
				tions
				Rob Walker, BEA Govern-
				ment Systems
				mene systems

2:25pm-3:10pm	Spm-3:10pm 037 Software Tools for Enterprise Collaboration Enterprise Collaboration using Peer-to-Peer Software: Results from a Study on the Use of Groove Collaboration Software for Enhancing Collaborative Learning Sathi Mahesh, P.h.D., Univ. of New Orleans Leveraging Office 2003	Better Weather Data Through Web Services Case Study of DoN METOC Enterprise IT Solution Keith Alphonso, NAVO	O39 Combating Enterprise IT Vulnerabilities Discovering Vulnerabilities in Navy Networks: Enhanced Reporting Capability with DoD Advisory Content Solution John Farrell, Internet Security Systems Inc. Automated Patch Management	040 Logistics: Looking to IT for New Approaches CODEplus RFID Solutions Framework Jinan AbouShakra, CODEplus, Inc Insertion of Technology in the Defense Distribution System Rachel Culberson, Northrop
	Advanced Technologies to Present Line of Business Information Philo Janus, Microsoft		Sara Cornman, Computer Associates Network Security—Patch Management Strategy John Markey, CSSI. Inc	Grumman Corporation Sense and Respond Logistics—The Future State of Support Today! Tim Boland, Lockheed Martin Corporation
3:40pm-4:25pm	Remember Your Corporate Memory Trusted Source Data is the Key to Enterprise Performance Support and Knowledge Management Steven Kerschenbaum, VERTEX Solutions, Inc. Knowledge Capture: Mitigating The Risks Associated With a Retiring Workforce Raymond Cook, Computer Aid, Inc. People -The Neglected Part of Technology David Miller, RWD Technologies	Intel Mobility Workshop Tamar Matzkevich, Intel Corporations	PKI Secures Enterprise Data Digital Certificate Validation for Complex Distributed Environments John Hines, Tumbleweed Communications SecureMethods Embedded PKITM Transparently Secures All Levels of Applications and Data Paul Cark, SecureMethods, Inc.	Teaming for Innovation Teaming to Bring Innovative Systems to FORCEnet David Roberts, iBaseT, Inc. Quest Software's Support of the Maintenance Resource Planning Application Bruce Jackman, Quest Software IP Communications //oIP Solutions for the Navy: Optical Solutions Cisco

4:35pm-5:20pm	045	046	047	048
	Modeling:	Net-Centric	Successful Solutions for Secu-	Portals Support Fleet
	Lost Art or	Transformation	rity Management	Readiness
	Still Essential?			
		Migrating Legacy C2 and IT	Reducing Cost & Improving	Raytheon's one RTN
	Component Business Model-	Systems to a Net-Centric	Security through Application	STANDARD Missile 3
	ing—Assessing the Navy's	Environment: Transforming	Security Management	Portal
	Business of Warfighting and	NTCSS for the information	Jerry Cox, Computer Associates	Dawn Chicky, Raytheon
	Systems Acquisition	centric world of FORCEnet		
	Timothy Fain, IBM	Gary Shaffer, SAIC	Real World Outcomes: An	Development of a
			Expedited Approach to	Phalanx Fleet Support
	Data Modeling - The Lost Art	Force Transformation in the	Migrating Legacy Applica-	Website
	Michael Reingruber, Plexus Scientific	Net Centric Environment: A	tions to NMCI	Mark Westergaard, Ray-
	_	Navy Aegis (AOA) Program	Edwin Armistead, Honeywell Technol-	theon Missile Systems
	The Affordability Challenge	Case Study on Applying	ogy Solutions, Inc.	-
	Ming Ahman, PRICE Systems LLC	Systems and Software De-		Littoral Environ
		velopment Best Practices to		Planning/Decision
	Affordability Simulation	Mitigate Program Risk and		Support: An Enter-
	Requirements Module	Reduce Cost		prise GIS Solution
	(ASRM)	Kelly Lenahan, Aegis		for Littoral Environ
	Larry Reagan, PRICE Systems LLC			Situational Awareness
				that capitalizes on
				DoD Business Enter-
				prise Architectures,
				Mark McKercher, Earth-
				Tech, Inc

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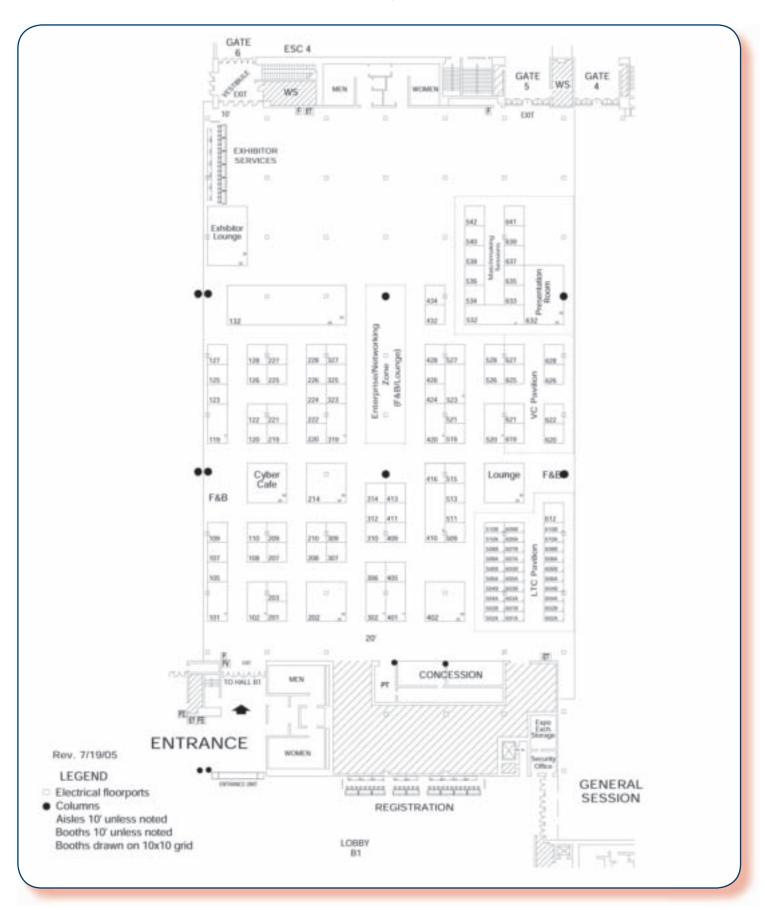
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